

ifm.  
**Worldwide leading  
automation and digitalisation  
technology**



ifm group of companies » **Company presentation**

## ifm. At a glance

The ifm group of companies is a global industry leader for innovative sensors, controllers and for SAP-based solutions for supply chain management and shop floor integration worldwide.

We combine the flexibility and individuality of a family-owned company with the quality and professionalism of a corporate group.



**9,055**  
employees



**1,45**  
billion euros  
in sales\*



**1,210**  
patents



**1969**  
founded  
in Essen



**97 %**  
product availability  
on the customer's  
requested date



**160,000**  
customers  
worldwide

\*Total turnover according to HGB (German Commercial Code)



# ifm. Our Management

Since the founding years, ifm has grown considerably – we have retained our virtues, our quality standards and our sincere and respectful cooperation. Our customers are still the focus of our work.

» **Chairmen of the Board and co-CEOs**

Martin Buck

Michael Marhofer

» **Members of the Board**

Benno Kathan – CTO

Dr. Dirk Kristes – COO

Christoph von Rosenberg – CFO





## ifm. Global Player.

At your side, anywhere in the world. This is our concept of a global player.  
Our promise: we are there where you need us.

9,055

**employess**  
worldwide



150

In more than **150 countries worldwide**,  
ifm's customers are  
supported by independent  
sales companies or trade  
partners



28

**logistics centres**  
worldwide



**Worldwide**

**Development and  
production sites  
worldwide:**

Germany, USA,  
Singapore, Poland,  
Romania and India





# ifm. Locations in Germany

## Essen

ifm corporate headquarters



## Lake Constance region

ifm production  
and development site



## Siegen

ifm technology centre





# ifm. Our vision

**close to you – to be our customers' first choice for innovative automation technology and digitalisation.**

With automation technologies, ifm contributes to improving the living and working conditions of all people.




Products, services and software from ifm help to protect the environment worldwide and to reduce CO<sub>2</sub> emissions, energy and material use.





# ifm. “close to you” worldwide

With 9,055 employees, we reach 150 countries.  
That is our understanding of “close to you”.

	North /South America	Europe	Africa / Asia / Australia
 <b>Employees 2023</b>	664	7,574	817
 <b>Total turnover 2023</b>	372 million euros	816 million euros	266 million euros
 <b>Turnover distribution</b>	26 %	56 %	18 %

\*Total turnover according to HGB (German Commercial Code)





# ifm. Our mission

The goal of ifm is to make our **customers more successful** with state-of-the-art technology.



We want to make **innovative technologies** available to all our customers.

We call this “**technology for everyone**”.



We develop products that offer **smart design** and **best user-friendliness**, are **sustainable** and of the **highest quality**, at an **excellent price/performance ratio**.





# ifm. Our corporate goals

Our corporate goals as a contribution to the UN Sustainable Development Goals

6 CLEAN WATER AND SANITATION



The **water consumption** per produced unit was decreased by **20 %** from 2013 to 2022

(Production and development site on the Lake Constance region)

8 DECENT WORK AND ECONOMIC GROWTH



Sedex Members Ethical Trade Audit (**SMETA**), in the areas of **health and safety, work standards, environment and business ethics**

12 RESPONSIBLE CONSUMPTION AND PRODUCTION



Continuous development and **improvement of our management systems** by means of **certification** of all production sites according to **DIN ISO 9001, DIN ISO 14001**

13 CLIMATE ACTION



In 2023, ifm was able to reduce emissions caused by the use of CF4\* process gas by **64 % (over 5,000 tonnes of CO2 eq)** compared to the previous year.  
\*Tetrafluoromethane

16 PEACE, JUSTICE AND STRONG INSTITUTIONS



In principle ifm will not develop, produce or sell products **which directly serve military purposes**





## ifm. Sustainability

- » **100% green electricity:** At all European production sites, since 2020. Zero emissions from electricity
- » **The “green factory” in Romania:** Near-autonomous power supply and focusing on the life cycle as a whole
- » **Climate-neutral by 2030 (in the operative area):** Improving energy efficiency in our production and using renewable energy sources
- » **EMAS validated:** Environmental management system developed by the European Commission





# ifm. Our strategy



## Technology for everyone

Clear focus on developing smart products for everyone



## World class supply chain

Using our logistics as a competitive advantage for our customers



## Customer centricity

Helping our customers to secure and expand competitive advantages



## Collaborate for trust

Develop a relationship of trust worldwide in close contact with colleagues, customers and partners





## ifm. Technology for everyone

- » **Highly complex solutions** rethought and reduced to the essentials
- » more than **1,210 active patents**
- » **1,530 employees** in research and development (15 % of all employees)
- » **More than 10 %** of turnover is invested in R&D
- » More than **23 million products** in 2023
- » **Award winning Products**
  - **Intelligent** solutions
  - **Easy** handling
  - **Innovative** design



# ifm. World class supply chain

- » **160,000** customers worldwide
- » **1.3 million orders per year**  
with **99 % delivery accuracy**
- » **97 % product availability**  
on the customer's requested date
- » **Global express delivery**  
with same day delivery
- » **28 logistics centres** worldwide
- » Convenient **24/7 ordering option**  
in the **ifm online shop**







## ifm. Customer centricity

- » **Advice from 2,000 ifm sales engineers** – worldwide
- » **Technical support** – both online and on site by ifm application specialists
- » In more than **150 countries worldwide**, ifm's customers are supported by independent sales companies or trade partners
- » Comprehensive consulting in the area of **Industry 4.0** – products, services, software
- » **Expert knowledge** in a wide range of different industries



# ifm. Trustful collaboration

- » **5-year warranty** on ifm products
- » **Certification for ethical conduct** according to SMETA
- » **Certification of all production sites** according to DIN ISO 9001, DIN ISO 14001, ISO 27001
- » **National and international** approvals such as ATEX certification, EHEDG, FDA, ecolab, EN 62061, EN ISO 13849-1, E1 type approval and many more ...







## ifm. Online Worldwide. 24/7

- » Convenient as never before – **select, compare, order**
- » **Customer-specific** price display
- » **Real-time** availability display
- » Own top-level domain e.g. vision.**ifm**
- » Data sheets, installation instructions, scale drawings, application solutions, CAD and EPLAN data for more than **14,000 products** in **28 languages**
- » More than **50 of our international locations** have their own websites



# ifm. Industry 4.0

Digitalisation is unique and individual.  
We support our customers, concretely  
and step by step. Scalable. Simple.

ifm offers companies of all sizes and  
industries **products, services** and **software**  
for the way from sensor parameter setting to  
the smart factory.

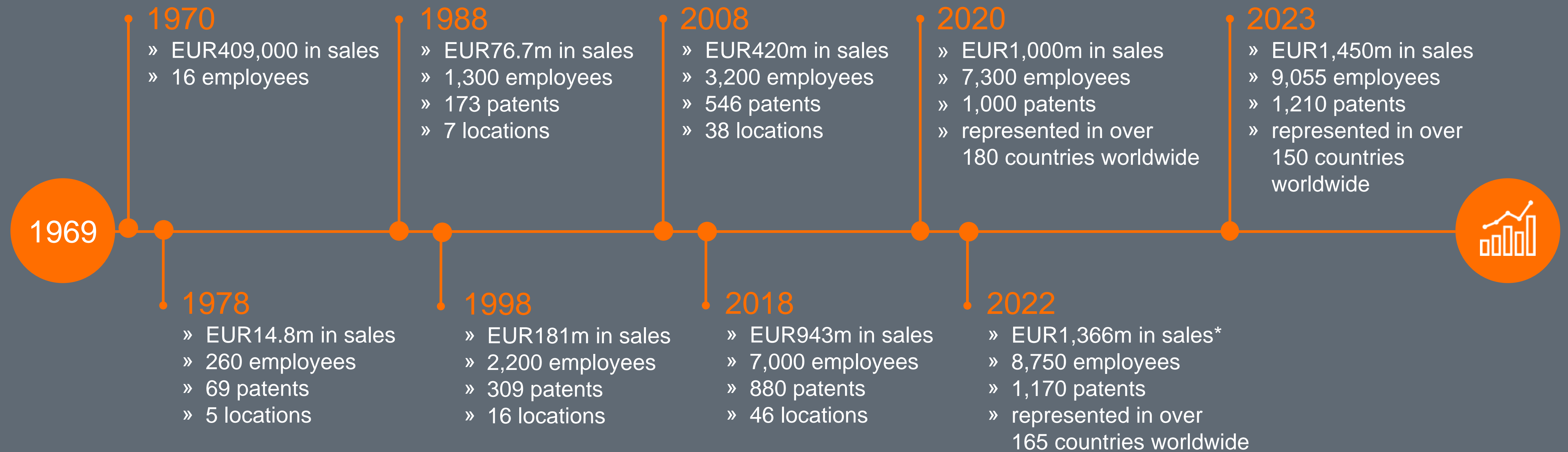
We make production processes transparent:

- » **Increase in plant efficiency**
- » **Avoidance of standstills**
- » **Optimisation of processes**





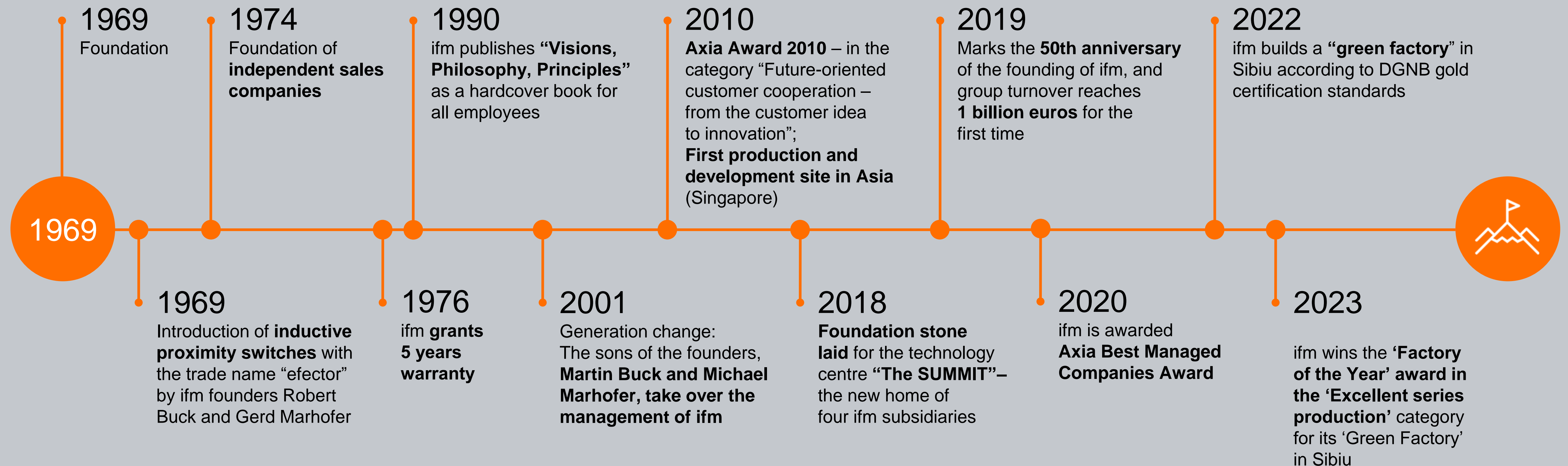
# ifm. Turnover development



\*Total turnover according to HGB (German Commercial Code)



# ifm. Corporate development





# ifm. Product portfolio

More than 15,750 tried and tested automation products for all application areas

	Sensors		Condition monitoring		Image processing / Identification		Safety technology
	Industrial communication		IO-Link		Systems for mobile machines		Display / Operate / Illuminate
	Connection technology		Power supply		Software / IIoT solutions		Accessories





# ifm. Industry portfolio

Smart ifm products for all applications and industries



Automotive industry



Machine tools



Food industry



Water /  
Wastewater



Robotics /  
Automation



Electronics



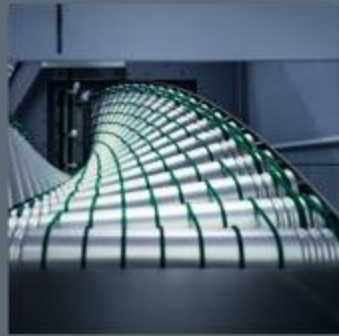
Mobile machines



Steel industry and  
metal production



Renewable energy



Conveyor technology



Packaging machines



Port technology



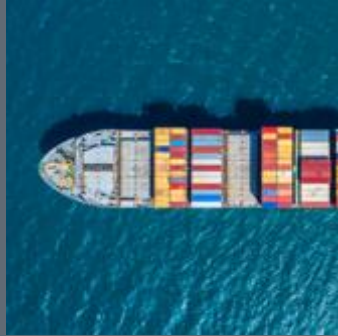
Mining industry



E-Mobility



Logistics



Ship Automation





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