



**VITA**<sup>TM</sup>  
**INDUSTRIAL**

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# Our Mission

To eliminate preventable deaths and accidents in the industrial/construction and aerospace industries through modern technology solutions.



## The Problem

# Controlling Loads Unsafe & Inefficient

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Spinning loads cause delays, reworks, & claims



25.4% of all USA crane accidents are caused by spinning loads



\$15 Billion in annual costs from those accidents



25 preventable deaths every year



# The Solution

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- **Safer**  
Protect The Worker
- **Faster**  
Protect The Schedule
- **Smarter**  
Be Productive

## Vita Load Navigator (VLN)





**Safer:**

# Protect The Worker

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- Keeping workers out of the danger zone
  - Currently - To Close or Under
  - Currently - Need To Reach Over Ledges
- 150lbs person vs 80,000lbs load
- Leverage wireless remote-control operation that keeps workers out of the drop/danger zone –up to 600ft away
- 63.1% reduction in crane related accidents, injuries, as well as reduce property damage

Faster:

# Protect The Schedule

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- Smart continuous control automatically prevents loads from spinning
- Reduce downtime from height or weather
  - Reduce impact of wind gusts on loads
  - Reduce slow downs on windy days
- Lift and drop safely in tightest environments
  - Reduce claims
- Optimize site performance
- 30% increase daily production





Smarter:

# Be Productive

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- Record precise lift positions and simplify repetitive lifts with the touch of a button
- Experience up to a 50% increase in productivity with memory functionality that guides loads to preset coordinates
- Always keeping your people away from the loads

# The Solution

- **Four independent thrusters** spin up to 14,000 rpm in under a second
- Holding loads within **1° of deviation** in the most challenging conditions
- Configured to work with **all types of cranes**
- Lift and control **loads up to 80,000 lbs (40t)**
- **Rechargeable Batteries** working all day to keep your loads stable
- **Quick & simple** to use

## Vita Load Navigator (VLN)





Added Bonus:

# Upskill Opportunities

Onboarding is quick and easy  
(online or in-person)

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- Upgrade worker skills with state-of-the-art technology without sacrificing downtime for training.
- Attract new workers with the use of modern technology on your sites



Link to YouTube Demo Video:  
[https://www.youtube.com/watch?v=e4EF\\_GcV-BE](https://www.youtube.com/watch?v=e4EF_GcV-BE)

# Pilot Results

## Pilot achieved its success criteria

0 noise complaints,  
0 incidents,  
no negative impacts to crane operations

**Highlight:** the metal panel trade partner went from 3 overtime shifts per week to zero using the Vita system and significantly decreased their tagline risk exposure





## Safety throughout the pick:

100ft+ taglines are no longer needed to control panels, no need to jump them over the project

Panels arrived facing the building, reducing the time to place and install

**Pre-VLN = 10hrs/day**

**With VLN = 7hrs/day**

**Savings = 3hrs/day**





Project

Existing  
Garage



## Summary of recommendation

**I do recommend the use of the robot Vita Load Navigator**

- Improving efficiency and productivity of the crane operations
- Reduction in accidents and injuries
- Better schedule management

**What is the main motivation, challenge, or need for the contractor to apply the robot?**

The elimination of the risks of lifting operation as the manual process consists of walking the tagline around the building, and time-saving because with the robot less time is spent on stabilizing the load, and the impact of external factors is remarkably mitigated

**What is the main motivation, challenge, or need from the robot company to develop this product?**

Creation of a positive impact on the workers through the prevention of industrial injuries

**List the 3 main insights you got from the evaluation:**

- Safety and efficiency could predominate cost metric.
- Leasing and purchasing options should be considered based on the number of projects.
- Insurance is one of the determining factors.

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# VLN – Standard Models

Model Specifications	VLN Model 40T-7	VLN Model 40T-11	VLN Model 40T-15
Spreader Bar Length	7 ft 213 cm	11 ft 335 cm	15 ft 457 cm
Size (L x W x H)	In: 131 x 46 x 37 Cm: 307 x 117 x 94	In: 179 x 46 x 37 Cm: 432 x 117 x 94	In: 227 x 46 x 37 Cm: 559 x 117 x 94
Weight	1,770 lbs 800 kgs	2,125 lbs 965 kgs	2,310 lbs 1,050 kgs
Nominal Inertia Rating (kg*m <sup>2</sup> )	130,000	175,000	200,000
Available Torque	500 (ft*lbs) 678 (nm)	700 (ft*lbs) 949 (nm)	800 (ft*lbs) 1,085 (nm)

# Vita Load Navigator (VLN)

# The Details

